

Press release / Marketing notification

Real I.S. expands its institutional business

Munich, Germany, 15 February 2023 – Real I.S. AG will expand its institutional business in 2023. For this reason, Leopold Stengl joins the company as Director Institutional Clients. Together with Maximilian Helm, Head of Institutional Clients, he will be in charge of relationship management with German insurance companies, pension schemes and pension funds.

‘The current market environment, also due the challenges of the past months, offers highly interesting opportunities. We are designing suitable products that allow institutional investors to benefit from these opportunities,’ says Tobias Kotz, Head of Client Relations & Capital Funding at Real I.S. AG.

‘We will continue to focus on the customer group of German insurance companies, pension schemes and pension funds. Therefore, we are delighted that Leopold Stengl will strengthen our team. He is a renowned expert in this field,’ comments Real I.S. AG’s Head of Institutional Clients, Maximilian Helm.

Leopold Stengl is a graduate in business administration. He has more than ten years of experience in the area of Client Relations. Most recently he was Director Institutional Sales at Real Exchange AG with responsibility for raising equity capital and secondary market transactions. Before that, he worked at Catella Real Estate AG, in the Client Capital & Client Relations department and LaSalle Investment Management, where his activities also included raising funds from institutional investors.

About the Real I.S. Group

The Real I.S. Group has a track record of 30 years as BayernLB’s fund provider specialised in real estate investment. As a member company of the Sparkassen-Finanzgruppe (German savings banks group, Land central banks and associated companies), the Group ranks among the leading asset managers in the German market. Along with alternative investment funds (specialised institutional AIFs and closed-ended retail AIFs) and an open-ended retail real estate investment fund, the range of products and services comprises customised investment fund solutions, club deals and joint ventures.

The company has assets of around EUR 13 billion under management. The Real I.S. Group has two licensed investment management companies (KVG) established under the German Investment Code (KAGB) and operates subsidiaries and branches in France, Luxembourg, the Netherlands, Spain, and in Australia. More information is available on the company’s websites at www.realisag.de or www.realis-australia.com.au

This is a marketing notification. Before you make a definite investment decision, please read the prospectus and/or information document of the alternative investment fund (AIF) and the key investor information document (KIID) or key information document (KID).

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